

FOXCONN IN WISCONSIN

BUILDING FOR THE FUTURE



WISCONSIN WINS

Wisconsin competed with at least six other states for Foxconn's \$10 billion investment and 13,000 good-paying, family-supporting jobs.

- Illinois
- Indiana
- Michigan
- North Carolina
- Ohio
- Pennsylvania
- Wisconsin



OTHER STATES OFFERED HIGHER INCENTIVES THAN WISCONSIN

At least one state offered Foxconn more than **Wisconsin's** \$3 billion

[Milwaukee Business Journal](#) - Jul 28, 2017

Scott Walker confirmed that one state had **outbid Wisconsin** in an exclusive interview this week with WTMJ-TV's Charles Benson. That interview ... "Without an organized economic development group working with WEDC, we would've been like **Michigan** and Ohio wishing that they had Foxconn." Milwaukee ...

Michigan offered Foxconn \$3.8 billion for flat-screen plant, still lost to ...

[Milwaukee Journal Sentinel](#) - Oct 20, 2017

New documents show **Michigan** made a \$3.8 billion bid for a Foxconn Technology Group factory, appearing to **outbid** the winning offer from **Wisconsin**. But **Wisconsin** started with extremely favorable tax laws for manufacturers and ultimately won out with a \$3 billion offer that was heavy on cash, according ...

Gov. Walker: **Wisconsin** Was **Outbid** for Foxconn but Still Won

[U.S. News & World Report](#) - Aug 1, 2017

Walker: **Wisconsin** Was **Outbid** for Foxconn but Still Won. Gov. Scott Walker says at least one other state offered electronics giant Foxconn more than the \$3 billion incentives package **Wisconsin** used to win a ... Foxconn also considered sites in **Michigan**, Illinois, Indiana, Ohio, Pennsylvania and Texas.

Michigan outbid Wisconsin for Foxconn plant

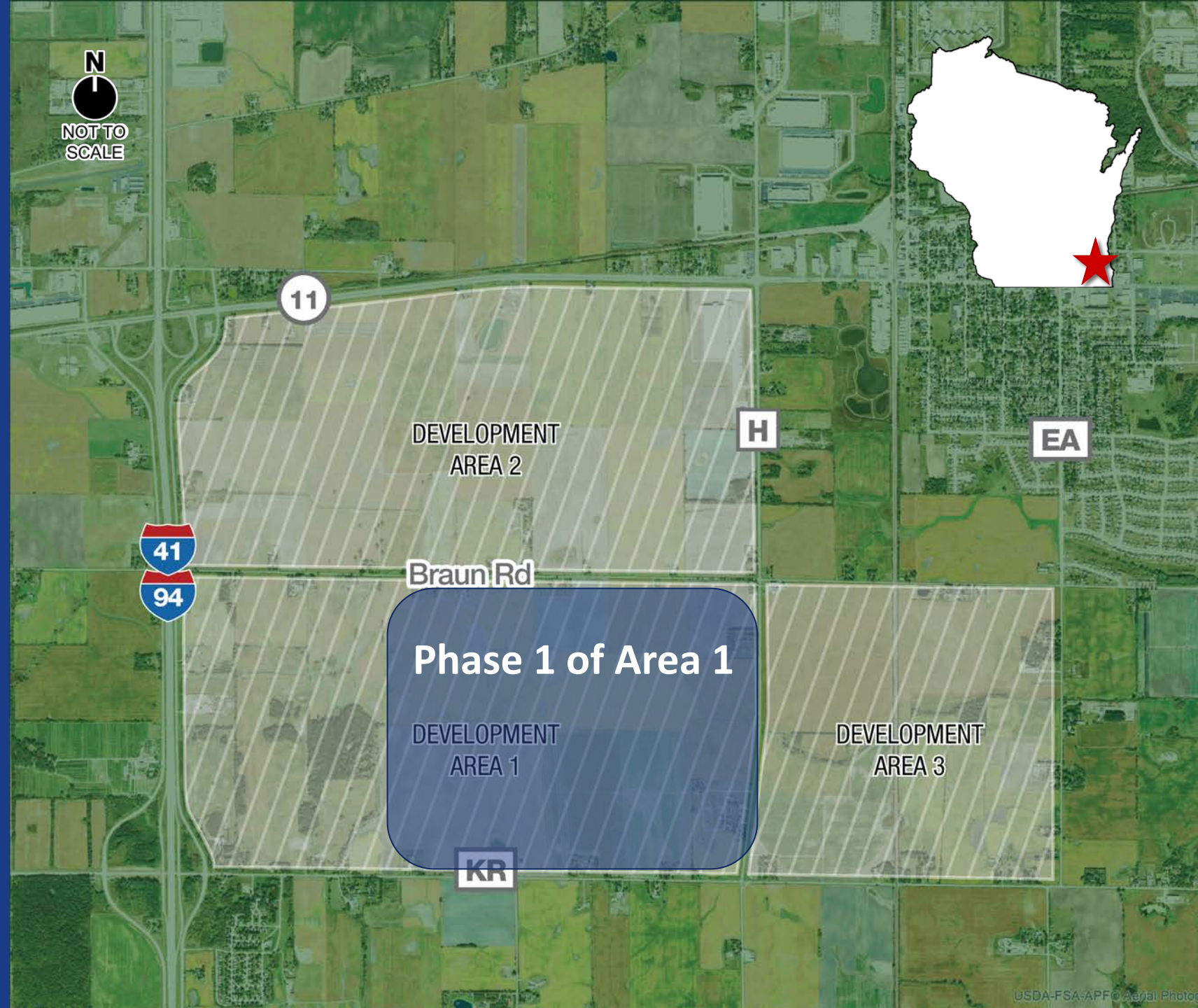
[WISN Milwaukee](#) - Oct 22, 2017

Michigan offered more money, but Mike Gousha says **Wisconsin** had the better offer for Foxconn.



ABOUT THE PROJECT

- Largest economic development project in Wisconsin history
- 13,000 jobs when campus is complete
(avg. salary: \$53,000, plus benefits)
- 10,000 direct construction jobs annually over 4-6 years
- \$10 billion investment
- 18:1 return on investment



Project Timeline: 2017

April 28, 2017

Governor Walker and State Officials Meet with Foxconn in Washington, D.C.

May 2017

Request For Proposal: Cost, Speed, Workforce

Foxconn Officials Meet in Madison, then Tour the Village of Mount Pleasant

July 26, 2017

Foxconn Chooses Wisconsin

July 27, 2017

Governor Walker, Chairman Gou Sign MOU ▼



July 28, 2017

Governor Walker Calls Legislature into 'Wisconn Valley' Special Session

September 18, 2017

Governor Walker Signs Wisconn Valley Special Session Bill into Law, Creating Electronics and Information Technology Manufacturing Zone

October 4, 2017

Village of Mount Pleasant Announced as Future Home of Foxconn Advanced Manufacturing Campus ▼



October/November 2017

Numerous Information Sessions Held in Racine County

Infrastructure Design and Coordination Begins

November 10, 2017

Governor Walker, Chairman Gou Sign Contract ▼



November 27, 2017

Village of Mount Pleasant, Racine County Approve Local Development Agreement with Foxconn ▼



December 22, 2017

Foxconn Deposits \$60 million for use by the Village of Mount Pleasant for land acquisition

Project Timeline: 2018

January 2018

Discussions on Workforce, Transportation, and Housing Begin

February 7, 2018

Foxconn Announces Purchase of 611 Building in Downtown Milwaukee ▼



March 2018

Foxconn Selects M+W | Gilbane as Construction Managers

Public Infrastructure Construction Workforce Engagement Advisory Committee Holds First Meeting in Mount Pleasant

Local and State Officials and Agencies Hold Wisconsin Valley Construction Resource Fair ▼



April 2018

Wisconsin Economic Development Corporation and M+W | Gilbane Hold the First of 14 General Information Sessions for Construction Contractors ▼



M+W | Gilbane Distribute First Invitation to Bid

Village of Mount Pleasant Transfers 787 Acres in Area 1 to Foxconn

Foxconn Transfers more than \$2 Million for Wetland Mitigation In-Lieu Program

Foxconn Receives Environmental Permits for Storm Water and Air, and Approval of Wetland Mitigation Plan

City of Racine's Water Diversion Application Approved by DNR

April 26, 2018

Initial Work Commences on Project Site ▼



LAND ACQUISITION UPDATE

By The Numbers

100% CORE OF AREA 1

Taking the core area of Area I, which will be home to the first phase of Foxconn's manufacturing campus, the **Village has acquired 100% of the land, pending closings.**

95% AREA 1

Taking Area I in its entirety (East Frontage Road to CTH H and Braun Road to CTH KR), the **Village has acquired about 95% of the land**, with some closings scheduled in May.

80% FOXCONN PROJECT AREA

Taking the entire Foxconn Project Areas, Areas I, II and III, the **Village has acquired approximately 80% of the land**, with some closings scheduled in May.

100% ACQUIRED BY VOLUNTARY AGREEMENT

100% of the property acquired by the Village has been the result of an agreement with the property owner.

Village Offers

The Village has remained true to its acquisition plan and continues to pay \$50K per acre for land and 140% of appraised value for homes, plus the full package of relocation benefits.

Benefits

All owners of acquired properties are allowed rent free occupancy post-closing. Owners are also being allowed to retain various items of property improvements such as appliances, cabinetry and outbuildings.



REDEVELOPMENT PLAN

What the Redevelopment Plan DOES	What the Redevelopment Plan DOESN'T do
<p>Saving Taxpayers Millions of Dollars</p> <p>When an area is designated as subject to a redevelopment plan, it gives the CDA the power to incur debt obligations. When a CDA issues bonds, the bonds are “double tax exempt,” meaning that interest payments received by bondholders are exempt from <i>both</i> federal and state income taxes.</p> <p>Initial estimates anticipate the Village will save a minimum of \$3 million if the CDA is able to issue the bonds for the Foxconn project.</p>	<p>Does NOT trigger the acquisition of property</p> <p>Approval of a redevelopment plan does not, on its own, trigger the acquisition of any property. The Village will continue to diligently pursue all reasonable efforts to reach agreements with individual property owners.</p> <p>If eminent domain is utilized under the redevelopment plan, it will be only as a last resort, and, in terms of residences, would apply to just a few homes within the entire project area. In addition, the use of eminent domain would require separate action and approval by the Village Board.</p>
<p>Gives CDA Authority to Pursue Land Acquisition</p> <p>Approval of the redevelopment plan will <i>allow</i> but not require the CDA to use eminent domain procedure to acquire properties.</p>	<p>Does NOT designate individual properties as blighted</p> <p>The plan would designate the project area as a “blighted <i>area</i>.” No individual property will be designated as a blighted property.</p>

- CDA Approved on May 9
- Village Board to Vote on June 4



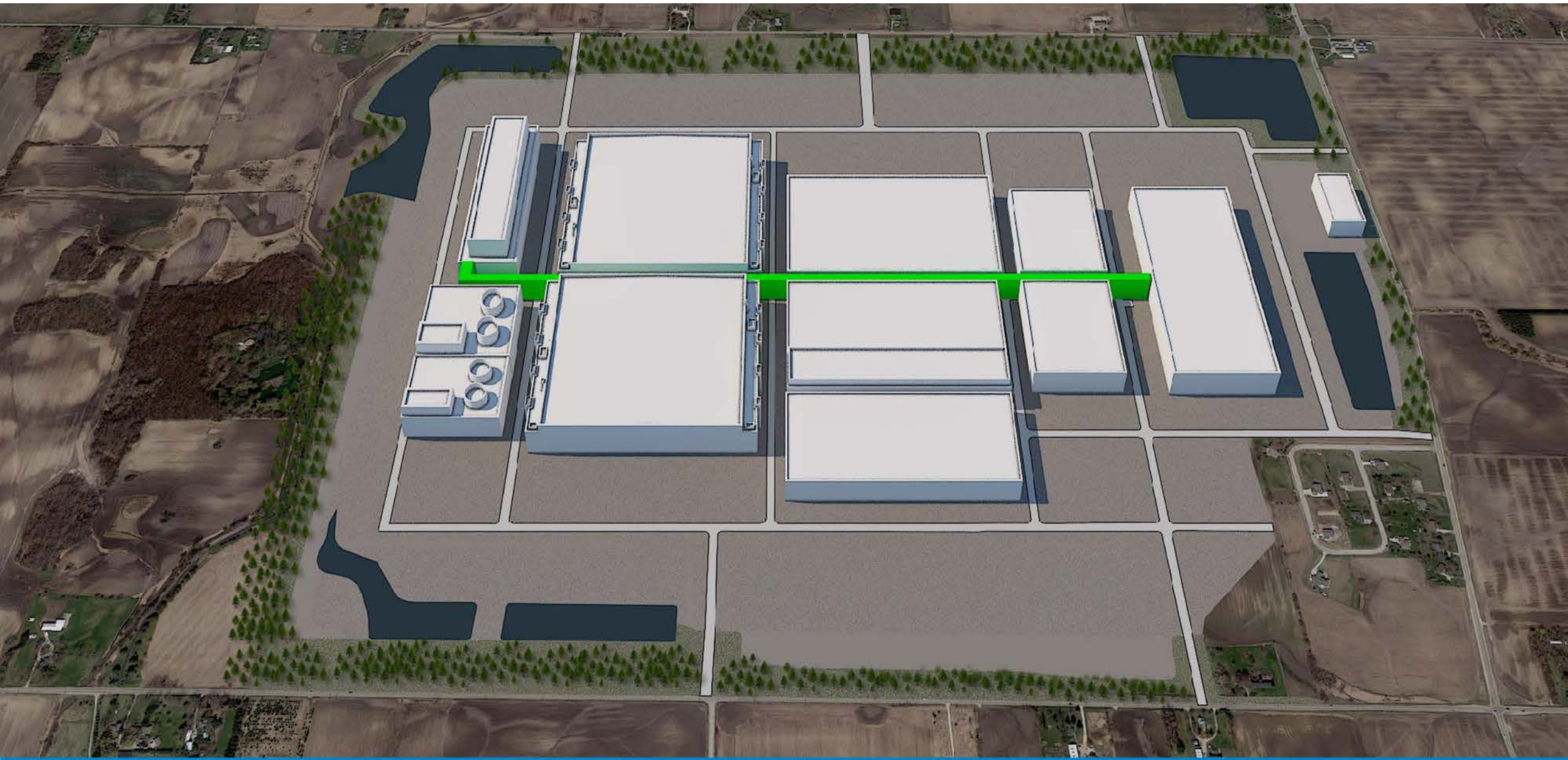
ENVIRONMENTAL REQUIREMENTS

MET / REQUIRED TO MEET

- Air Permitting
- Storm Water Control
- Wetland Regulation/Mitigation
 - Foxconn mitigated at 2:1, higher than required under current law
- Great Lakes Water Use Regulation
- Wastewater Regulation
- Hazardous Waste



PHASE 1, AREA 1 MASTER PLAN



TENTATIVE CONSTRUCTION TIMELINE

Spring 2018

Start of Excavation

Summer/Fall 2018

Start of Multipurpose Building Construction

Winter 2018/Spring 2019

Major Material Procurement

Spring/Summer 2019

Start of Major Manufacturing Vertical
Building Construction



A WISCONSIN FIRST APPROACH

BUSINESS AND WORKFORCE INCLUSION GOALS

- Inclusion Goals for Business Contracting and Workforce Diversity are identical for Private and Public Infrastructure Construction

Business Contracting and Inclusion Goals

Wisconsin based Businesses	60%
Racine County based Businesses	10%
Minority-Owned (MBE) Business Enterprises	10% Combined
Woman-Owned (WBE) Enterprises	
Veteran-Owned Business Enterprises	

Workforce Inclusion and Diversity Goals

Wisconsin Resident Work Hours with an emphasis on Racine County Residents	70%
Minorities or People of Color*	10% Combined
Women	
Veterans	

EXCAVATION WORK PUTS WISCONSIN FIRST

- First bid awarded for Phase 1 Excavation Work goes beyond 'Wisconsin First' goals:
 - 27 Wisconsin Companies Awarded Contracts; 1 Illinois Company
 - 8 Contracts Awarded to Minority-, Women-, and Veteran-Owned Businesses
 - 11 Racine County-Based Companies Awarded Contracts
 - Wisconsin Companies will draw workforce from approximately 60 Wisconsin Counties



EXCAVATION WORK

- Direct and Indirect Workforce anticipated from approximately [60 Wisconsin Counties](#)
- [27 Wisconsin Companies](#) Involved from across the State
- If piled 1 foot by 1 foot the soil removed from the excavation site would [Wrap Around the Equator](#)
- [150 Pieces](#) of Heavy Earth Moving Equipment from Across the State
- At the peak, earth will be moved at an approximate rate of over [1 Million Cubic Yards Per Month](#)
- [5 Miles of Wisconsin Manufactured Concrete Storm Water Piping](#) from Green Bay, Holmen, Marathon, Milwaukee, Rib Falls, Roberts
- [70,000 Truck Loads of Aggregate](#) (1,500,000 Tons) sourced from 4 primary locations: New Berlin, Sussex, Waterford, Racine
- At the peak [1 truck per minute, 1,000 loads per day](#)



FOXCONN, M+W | GILBANE WORK OUT FOR BID

- Bid Release #2 – Multipurpose Building

- Bid Package 03A - Concrete Work
- Bid Package 03B - Precast Concrete Work
- Bid Package 05A - Structural Steel and Miscellaneous Metals Work
- Bid Package 06A - Architectural Work (Core and Shell - Building Enclosure and Interior)
- Bid Package 23A - Mechanical, Plumbing, Fire Protection Work
- Bid Package 26A - Electrical Work
- Bid Package 32A - Landscape Work

Pre Bid and Mandatory Matchmaking Wednesday, May 30, 2018

Proposals due Tuesday, June 12, 2018



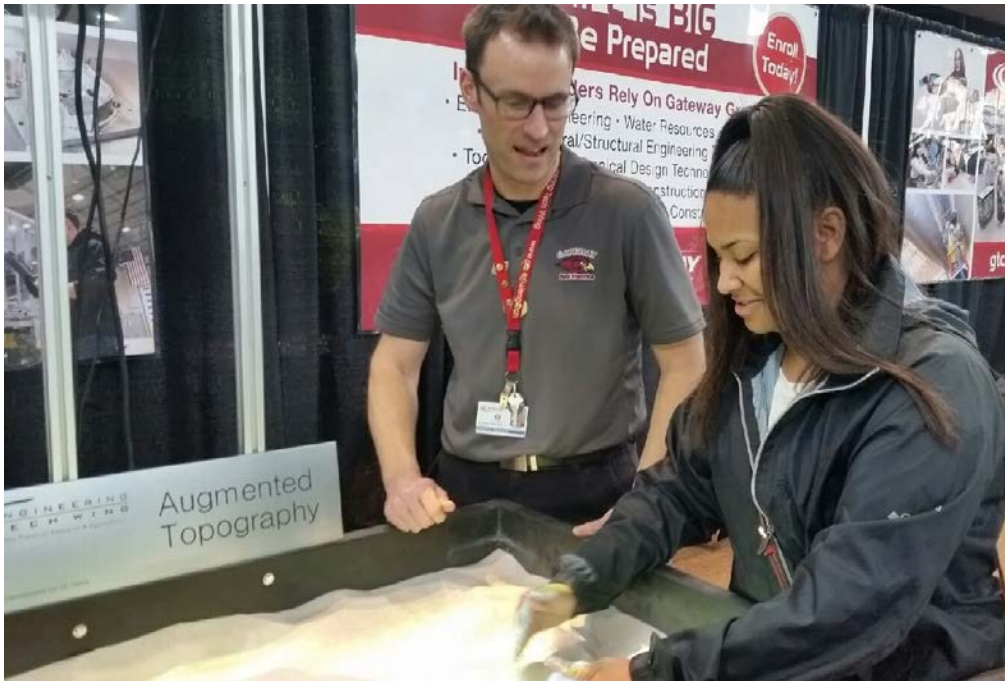
WORKFORCE ALL HANDS ON DECK

CANDIDATE POOLS

- Existing Residents
- Under and Unemployed
- Focus on Youth
- Workforce Recruitment



SCALING UP SKILLED WORKFORCE

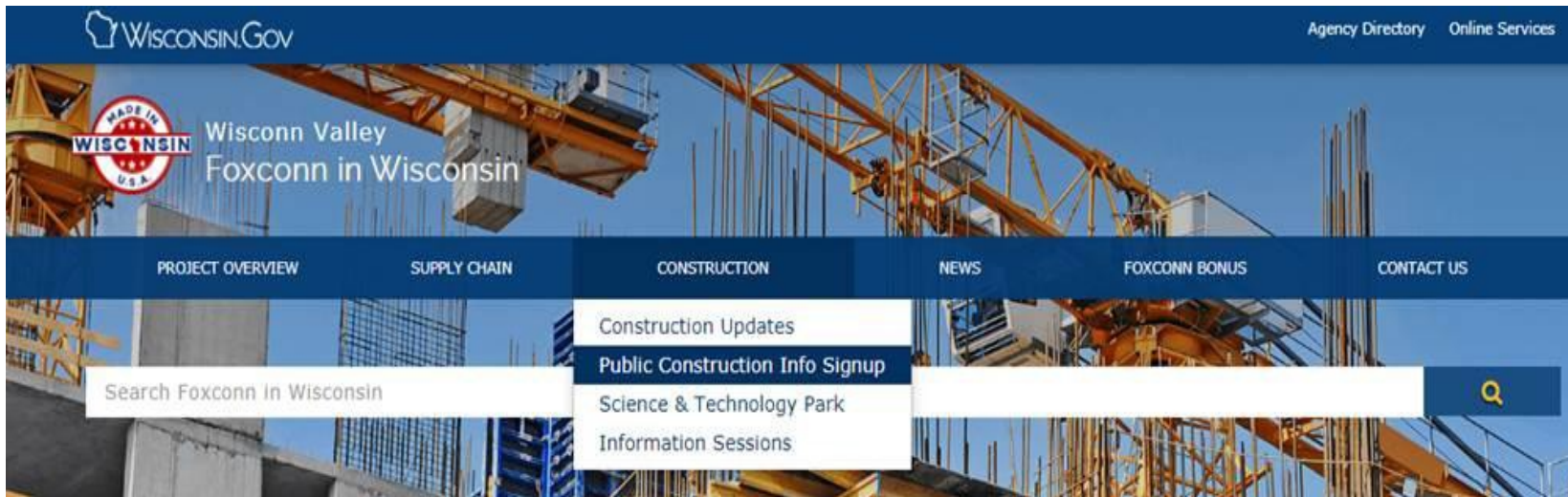


- Wisconsin Department of Workforce Development (DWD) Job Center of Wisconsin
<https://jobcenterofwisconsin.com/Presentation/Employers/Default.aspx>
- Apprenticeship Training support
<https://dwd.wisconsin.gov/apprenticeship/contacts.htm>
- Training grants for up to 50% of eligible costs through its Fast Forward program:
http://wisconsinfastforward.com/wff_standard.htm



JOIN OUR TEAM

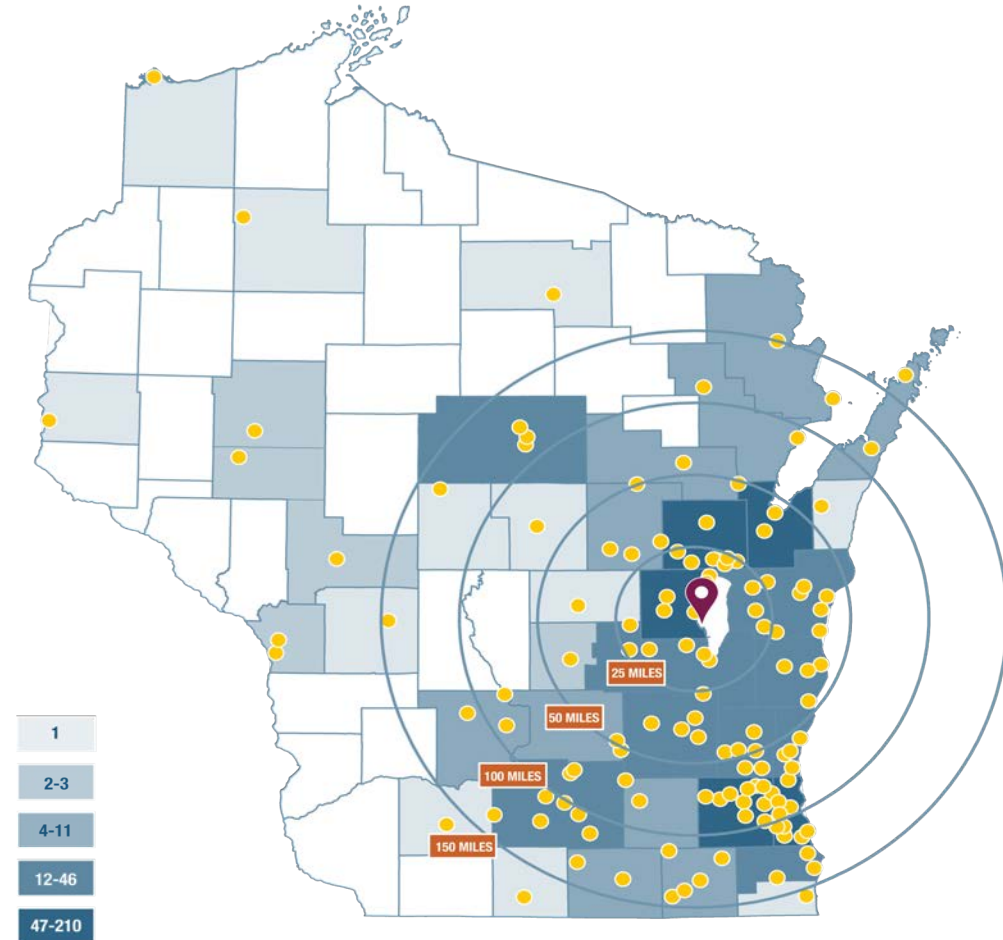
- Bid alerts communicated through Wisconn Valley News
- Register at wisconnvalley.wi.gov to be notified of bid opportunities



OSHKOSH CORPORATION



- Foxconn intends to spend \$1.4 billion in annual supplier purchases from Wisconsin Companies.
- In 2015, Oshkosh Corporation made nearly \$300 million in purchases from more than 700 companies in 140 communities throughout Wisconsin.



SUPPLY CHAIN MARKETPLACE

- WisconnValley.wi.gov
 - Click Connect Today!
- Online supply chain directory that enables companies to connect with suppliers and buyers
- Free, easy-to-use tool to create profiles, post RFPs, signup for newsletter and alerts
- Search by key industry directories and service categories

Wisconsin Supply Chain Marketplace

Wisconsin Supply Chain Marketplace is a two-pronged online tool that connects buyers and Wisconsin suppliers, making sourcing easy.

Wisconsin Supply Chain Marketplace directory provides companies with a convenient avenue to find Wisconsin suppliers in a simple to use system that delivers results and supplier solutions.

Similarly, the Marketplace offers suppliers a dynamic platform to get their information out to a broader customer base. Suppliers in the Marketplace get access to RFPs, RFQs, and CFIs with an opportunity to respond to the requests and access new markets.

We appreciate the interest we've received so far from the business community in connecting with Foxconn! They are enthusiastic to engage with Wisconsin companies and will work closely with WEDC and partners to develop a process over the next few months. By creating a profile on wisupplychainmarketplace.com, this ensures you will receive timely communication when we are ready to move to that phase of the project. As a quick reminder, we are just kicking-off the construction phase and anticipate that to take several months.

Participation in the Supply Chain Marketplace is FREE, so don't wait to register as a supplier or search for a new supplier partner. If you've already signed-up, please do not create another profile but be sure to update your profile to ensure you receive Foxconn related updates.

[Connect Today!](#)

WISCONSIN'S FOXCONN BONUS

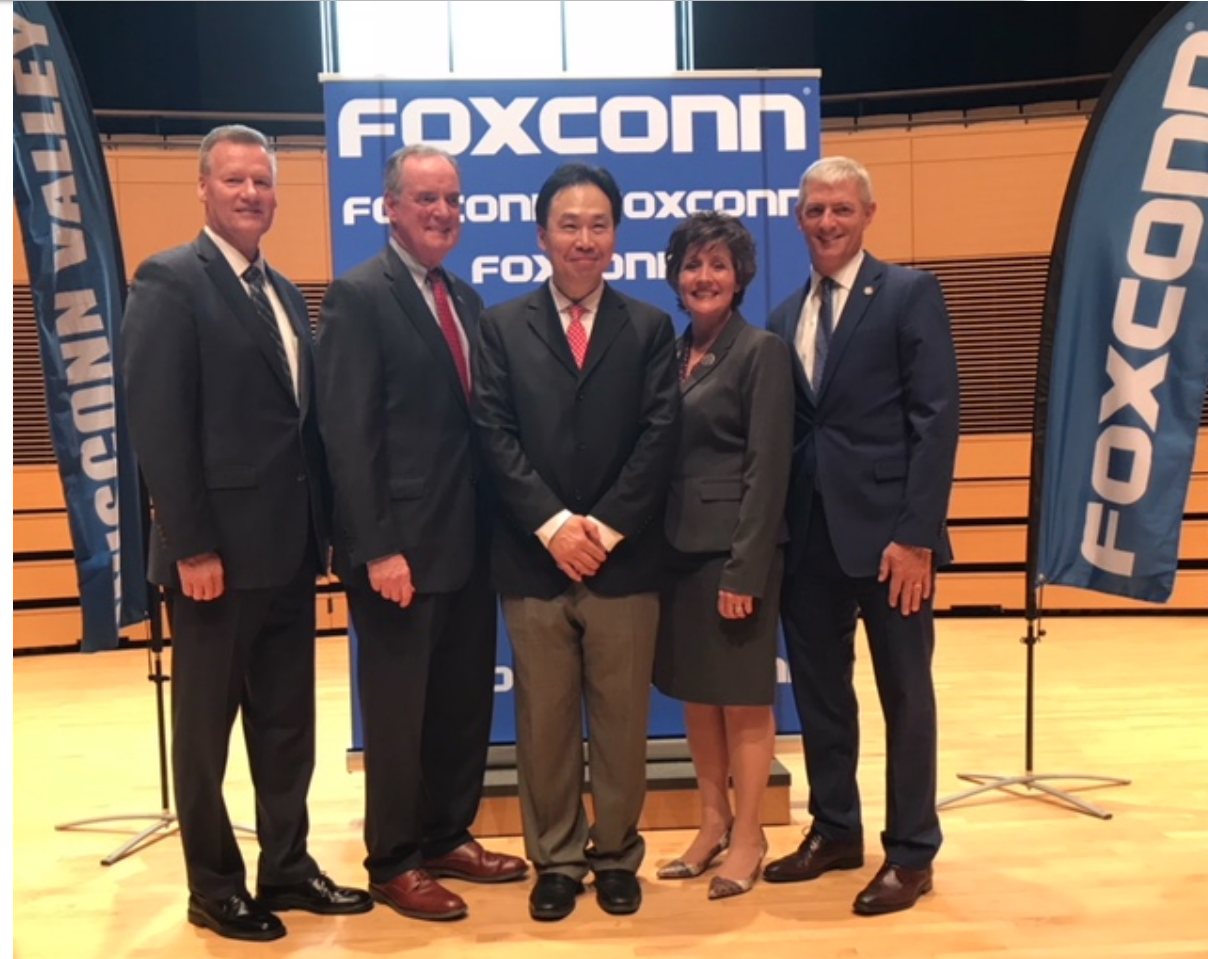
WISCONN VALLEY INNOVATION CENTER

- Foxconn announced the purchase of a seven-story office building located in downtown Milwaukee from Northwestern Mutual Life Insurance Co.
- The building will serve as the headquarters for the company's operations in Wisconsin and the Wisconn Valley Innovation Center.
- This purchase goes above and beyond the company's agreement with the state as it is independent of any state investment incentives.



WISCONSIN'S FOXCONN BONUS SMART CITY, SMART FUTURE COMPETITION

- \$1 Million “Smart City, Smart Future” Competition
- Partnership with University of Wisconsin System, Wisconsin Technical College System and the Wisconsin Association of Independent Colleges and Universities
- The “Smart City, Smart Future” initiative will bring together students, faculty, entrepreneurs, and industry leaders to devise unique approaches that will help shape Wisconsin’s future



STAY INFORMED



WISCONN VALLEY NEWS

The Wisconn Valley News is published every other week and designed to keep interested individuals up to date on Foxconn construction plans, infrastructure improvements, traffic pattern updates, and more. Local elected officials, suppliers, contractors and members of the public are encouraged to turn to the Wisconn Valley News for the latest project status, road updates, next steps, and interesting facts. When appropriate, special bulletins will also be distributed to ensure the most timely information possible.



Project Status



In November, Governor Scott Walker and Foxconn Chairman Terry Gou signed an agreement to bring a \$10 billion world-class advanced manufacturing campus and 13,000 jobs to Wisconsin. This project, called Wisconn Valley, is a once-in-a-lifetime opportunity, expected to have a transformational effect on our entire state.

Following the signed contract, Foxconn Technology Group deposited \$60 million to purchase land in Mount Pleasant between WIS 11 and County KR. The project is underway and work is moving forward to create a campus that will build 7 million LCD units a year in Wisconsin. Foxconn is finalizing the design and construction plans for the campus, while state and local

governments are working to finalize plans for water, sewer, and roadways.

Sign up for the *Wisconn Valley News* to stay up-to-date on news surrounding this historic development.

• WisconnValley.wi.gov/newsletter



QUESTIONS?

For Further Information Please Visit
WisconnValley.wi.gov

